

ACCOUNTING 15-16 EIGHT SEMESTER PLAN

FRESHMAN FALL		STATUS	PREREQ	NOTES
ENG 103	English Comp I	3	ACT/SAT	
MA 113	College Algebra	3	ACT/SAT	
ECO 213/ECO 223	Micro/Macro Economics	3		
AC 203	Accounting I	3	ACT/SAT	
BA 123	Business Concepts	3		
BA 101	University Experience	1		
Total		16		

YEAR 1 FRESHMAN SPRING		STATUS	PREREQ	NOTES
ENG 113	English Comp II	3	ENG 103 or 104	
MA 173	Applied Mathematics	3	MA 113	
ECO 213/ECO 223	Micro/Macro Economics	3		
AC 213	Accounting II	3	AC 203	
BA 113	Business Applications	3		
Total		15		

SOPHOMORE FALL		STATUS	PREREQ	NOTES
SP 203/COM 213	Effective Speaking/Business Comm	3	ENG 113	
MA 253	Statistics	3	MA 113	
LAW 203	Business Law	3		
BA 213	Advanced Spreadsheet for Busin	3	BA 113	
PSY 113	Principles of Psychology	3		
Total		15		

YEAR 2 SOPHOMORE SPRING		STATUS	PREREQ	NOTES
SP 203/COM 213	Effective Speaking/Business Comm	3	ENG 113	
FIN 303	Managerial Finance	3	AC 213/ECO 213/223/253	
	Humanities Elective (3)	3		
	Science Elective (3+)	3		
	Concentration Course Elective (3)	3		
Total		15		

SOPHOMORE SUMMER		STATUS	PREREQ	NOTES
BA 3113	Internship	3	BA 123	
Total		3		

JUNIOR FALL		STATUS	PREREQ	NOTES
BA 201	Professional Development & Strat	1		
MGT 353	Designing Operations	3	MA 173	
MGT 363	Organizational Behavior	3	PSY 113	
MK 203	Marketing	3	BA 123/ENG 113	
	Concentration Course Electives (6)	6		
Total		16		

YEAR 3 JUNIOR SPRING		STATUS	PREREQ	NOTES
BA 343	International Business	3	ECO 213/223 or Concurrent	
	Humanities Elective (3)	3		
	Concentration Course Electives (9)	9		
Total		15		

SENIOR FALL		STATUS	PREREQ	NOTES
MGT 453	Strategic Management	3	Sr or last two semesters	
	Concentration Course Electives (6)	6		
	Business Electives (6)	6		
Total		15		

YEAR 4 SENIOR SPRING		STATUS	PREREQ	NOTES
	Free Electives (4)	4		
	Gen Ed Elective (2+)	2		
	Business Elective (3)	3		
Total		9		

FINANCE 15-16 EIGHT SEMESTER PLAN

FRESHMAN FALL		STATUS	PREREQ	YEAR	NOTES
ENG 103	English Comp I	3	ACT/SAT		
MA 113	College Algebra	3	ACT/SAT		
ECO 213	Microeconomics	3			
BA 113	Business Applications	3			
BA 123	Business Concepts	3			
BA 101	University Experience	1			
Total		16			

FRESHMAN SPRING		STATUS	PREREQ	NOTES
ENG 113	English Comp II	3	ENG 103 or ENG 104	
MA 173	Applied Mathematics	3	MA 113	
ECO 223	Macroeconomics	3		
PSY 113	Principles of Psychology	3		
AC 203	Accounting I	3	ACT/SAT	
Total		15		

SOPHOMORE FALL		STATUS	PREREQ	YEAR	NOTES
COM 213	Business Communication	3	ENG 113		
MA 253	Statistics	3	MA 113		
AC 213	Accounting II	3	AC 203		
FIN 323	Money & Banking	3	ECO 223		
BA 213	Adv Spreadsheet for Business	3	BA 113		
Total		15			

SOPHOMORE SPRING		STATUS	PREREQ	NOTES
SP 203	Effective Speaking	3	ENG 113	
FIN 303	Managerial Finance	3	AC 213/ECO 213/223/253	
FIN 373	Introduction to Econometrics	3	ECO 213/223/MA 173/253	
MK 203	Marketing	3	BA 123/ENG 113	
LAW 203	Business Law	3		
BA 201	Prof Development & Strategies	1		
Total		16		

JUNIOR FALL		STATUS	PREREQ	YEAR	NOTES
AC 423	Personal Income Tax	3	AC 213		
FIN 403	Investments	3	FIN 303		
BA 343	International Business	3	ECO 213 or 223		
MGT 353	Designing Operations	3	MA 173		
BA 3113	Internship	3	BA 123		
Total		15			

JUNIOR SPRING		STATUS	PREREQ	NOTES
AC 303	Cost Accounting	3	AC 213	
FIN 343	International Finance	3	FIN 303	
MGT 363	Organizational Behavior	3	PSY 113	
	Humanities Elective (3)	3		
	FIN/BUS Elective (3)	3		
Total		15		

SENIOR FALL		STATUS	PREREQ	YEAR	NOTES
FIN 413	Corporate Finance	3	FIN 303		
	Science Elective (3+)	3			
	Humanities Elective (3)	3			
	Gen Ed Elective (3)	3			
	FIN/BUS Elective (3)	3			
Total		15			

SENIOR SPRING		STATUS	PREREQ	NOTES
FIN 473	Financial Modeling	3	BA 213/FIN 303	
MGT 453	Strategic Management	3	Sr or last two semesters	
	Free Electives (4+)	4		
	FIN/BUS Elective (3)	3		
Total		13		

THOMAS AND JOY LA COUR GOLF MANAGEMENT 15-16 EIGHT SEMESTER PLAN

FRESHMAN FALL		STATUS	PREREQ	NOTES
BA 123	Business Concepts	3		
ECO 213	Microeconomics	3		
ENG 103	English Comp I	3	ACT/SAT	
MA 113	College Algebra	3	ACT/SAT	
GM 101	Intro to Golf Management	1		
GM 131	Player Development I	1	GM Major/Minor Only	
EXS 102	Lifetime Wellness	2		
Total		16		

YEAR 1 FRESHMAN SPRING		STATUS	PREREQ	NOTES
ECO 223	Macroeconomics	3		
ENG 113	English Comp II	3	ENG 103 or 104	
GM 213	Club Design, Repair & Fitting	3	GM Major/Minor Only	
GM 231	Player Development II	1	GM 131	
MA 173	Applied Mathematics	3	MA 113	
PSY 113	Psychology	3		
Total		16		

SOPHOMORE FALL		STATUS	PREREQ	NOTES
AC 203	Accounting I	3	ACT/SAT	
BA 113	Business Computer Applications	3		
GM 203	Golf Shop Management	3	GM Major/Minor Only	
GM 331	Player Development III	1	GM 231	
MA 253	Statistics	3	MA 113	
MK 203	Marketing	3	BA 123/ENG 113	
Total		16		

YEAR 2 SOPHOMORE SPRING		STATUS	PREREQ	NOTES
AC 213	Accounting II	3	AC 203	
BA 213	Adv Spreadsheets for Business	3	BA 113	
GM 323	Teaching the Golf Swing	3	GM 203/223	
LAW 203	Business Law	3		
SM 253	Risk Management	3	LAW 203	
Total		15		

SOPHOMORE SUMMER		STATUS	PREREQ	NOTES
BA 3113	Internship	3	BA 123	
Total		3		

JUNIOR FALL		STATUS	PREREQ	NOTES
GM 343	Golf Facility Operations	3	GM 203	
FIN 303	Managerial Finance	3	AC 213/ECO 213/223/253	
SM 393	Sports Psychology	3	PSY 113	
	Humanities Elective (3)	3		
	Lab Science Elective (4)	4		
Total		16		

YEAR 3 JUNIOR SPRING		STATUS	PREREQ	NOTES
BA 201	Prof Development & Strategies	1		
BA 343	International Business	3	ECO 213/223 or Concurrent	
COM 213	Business Communications	3	ENG 113	
GM 223	Promo & Marketing of Golf Facilities	3	GM 203	
SP 203	Effective Speaking	3	ENG 113	
Total		13		

SENIOR FALL		STATUS	PREREQ	NOTES
GM 303	Teaching the Short Game	3	GM 203/223	
GM 411	Food & Beverage Management	1	GM 203/223/303/323	
MK 423	Personal Selling	3	MK 203/SP 203	
MK 363	Buyer Behavior	3	MK 203	
	Humanities Elective (3)	3		
Total		13		

YEAR 4 SENIOR SPRING		STATUS	PREREQ	NOTES
GM 452	Golf Management Leadership	2	GM 411	
MGT 363	Organizational Behavior	3	PSY 113	
MGT 453	Strategic Management	3	Sr or last two semesters	
MGT 353	Designing Operations	3	MA 173	
GM 431	Player Development IV	1	GM 331	
Total		12		

MANAGEMENT 15-16 EIGHT SEMESTER PLAN

FRESHMAN FALL		STATUS	PREREQ	YEA	NOTES
ENG 103	English Comp I	3	ACT/SAT		
MA 113	College Algebra	3	ACT/SAT		
ECO 213/ECO 223	Micro/Macro Economics	3			
BA 113	Business Applications	3			
BA 123	Business Concepts	3			
BA 101	University Experience	1			
Total		16			

FRESHMAN SPRING		STATUS	PREREQ	NOTES
ENG 113	English Comp II	3	ENG 103 or 104	
MA 173	Applied Mathematics	3	MA 113	
ECO 213/ECO 223	Micro/Macro Economics	3		
PSY 113	Principles of Psychology	3		
	Humanities Elective (3)	3		
Total		15		

SOPHOMORE FALL		STATUS	PREREQ	YEA	NOTES
SP 203/COM 213	Effective Speaking/Business Comm	3	ENG 113		
MA 253	Statistics	3	MA 113		
LAW 203	Business Law	3			
BA 213	Advanced Spreadsheets for Busin	3	BA 113		
AC 203	Accounting I	3	ACT/SAT		
Total		15			

SOPHOMORE SPRING		STATUS	PREREQ	NOTES
SP 203/COM 213	Effective Speaking/Business Communication	3	ENG 113	
AC 213	Accounting II	3	AC 203	
MGT 363	Organizational Behavior	3	PSY 113	
	Science Elective (3+)	4		
	Concentration Course Elective (3)	3		
Total		15-16		

SOPHOMORE SUMMER		STATUS	PREREQ	NOTES
BA 3113	Internship	3	BA 123	
Total		3		

JUNIOR FALL		STATUS	PREREQ	YEA	NOTES
BA 201	Professional Development & Strat	1			
MGT 353	Designing Operations	3	MA 173		
MGT 313	Human Resource Management	3	MGT 363		
MK 203	Marketing	3	BA 123/ENG 113		
FIN 303	Managerial Finance	3	AC 213/ECO 213/223/253		
	Business Elective (3)	3			
Total		16			

JUNIOR SPRING		STATUS	PREREQ	NOTES
BA 343	International Business	3	ECO 213/223 or Concurrent	
MGT 343	Human Resource Development	3	MGT 313	
MGT 443	Managing Operations	3	MGT 353/MA 253	
ENT 303	Entrepreneurial Leadership	3	MGT 363	
	Humanities Elective (3)	3		
Total		15		

SENIOR FALL		STATUS	PREREQ	YEA	NOTES
MGT 453	Strategic Management	3	Sr or last two semesters		
MK 363	Buyer Behavior	3	MK 203		
MK 423	Personal Selling	3	MK 203/SP 203		
	Concentration Course Electives (6)	6			
Total		15			

SENIOR SPRING		STATUS	PREREQ	NOTES
BA 403	Business and Public Policy	3	ECO 223/LAW 203, co MGT 363	
MGT 413	Management of Quality	3	MGT 353 and MA 253	
	Gen Ed Elective (2)	2		
	Free Elective (4)	4		
	Concentration Course Elective (3)	3		
Total		15		

**MARKETING
15-16 EIGHT SEMESTER PLAN**

YEAR 1

FRESHMAN FALL		STATUS	PREREQ	NOTES
ENG 103	English Comp I	3	ACT/SAT	
MA 113	College Algebra	3	ACT/SAT	
PSY 113	Principles of Psychology	3		
BA 113	Business Applications	3		
BA 123	Business Concepts	3		
BA 101	University Experience	3		
Total		16		

FRESHMAN SPRING		STATUS	PREREQ	NOTES
ENG 113	English Comp II	3	ENG 103	
MA 173	Applied Mathematics	3	MA 113	
ECO 213	Microeconomics	3		
BA 213	Advanced Spreadsheet for Busin	3	BA 113	
AC 203	Accounting I	3	ACT/SAT	
Total		15		

YEAR 2

SOPHOMORE FALL		STATUS	PREREQ	NOTES
SP 203	Effective Speaking	3	ENG 113	
MA 253	Statistics	3	MA 113	
ECO 223	Macroeconomics	3		
MK 203	Marketing	3	BA 123 and ENG 113	
AC 213	Accounting II	3	AC 203	
Total		15		

SOPHOMORE SPRING		STATUS	PREREQ	NOTES
COM 213	Business Comm	3	ENG 113	
FIN 303	Managerial Finance	3	AC 213/ECO 213/223/253	
MGT 353	Designing Operations	3	MA 173	
MGT 363	Organizational Behavior	3	PSY 113	
MK 473	Digital Advertising (SEM/SFO)	3	MK 203	
Total		15		

SOPHOMORE SUMMER

		STATUS	PREREQ	NOTES
BA 3113	Internship	3	BA 123	
Total		3		

YEAR 3

JUNIOR FALL		STATUS	PREREQ	NOTES
BA 201	Professional Development & Strat	1		
LAW 203	Business Law	3		
MGT 323	Leadership	3	MGT 363	
MK 363	Buyer Behavior	3	MK 203	
	Free Elective (3)	3		
	Humanities Elective (3)	3		
Total		16		

JUNIOR SPRING		STATUS	PREREQ	NOTES
MK 323	Integrated Marketing Comm	3	MK 203/SP 203 or COM 163	
	Marketing Approved Courses *	3		
	Business Elective (3)	3		
	Business Elective (3)	3		
	Free Elective (1)	1		
Total		13		

YEAR 4

SENIOR FALL		STATUS	PREREQ	NOTES
BA 343	International Business	3	ECO 213/223 or Concurrent	
MK 423	Personal Selling	3	MK 203/SP 203	
MK 463	Marketing Research	3	MA 253/MK 203	
	Business Elective (3)	3		
	Humanities Elective (3)	3		
Total		15		

SENIOR SPRING		STATUS	PREREQ	NOTES
MGT 453	Strategic Management	3	Sr or last two semesters	
	Marketing Approved Courses *	3		
	Gen Ed Elective (2)	2		
	Lab Science Elective (4)	4		
Total		12		

*Marketing Approved Elective Courses: COM 301, COM 323, COM 343, COM 353, COM 363, COM 373, COM 383, COM 413, COM 433, COM 453, COM 483, HOS 303, HOS 322, MK 313, MK 343, MK 353, MK 433, MK 483, MK 493, MK 503, PSY 333, PSY 343, PSY 393, SM 393

SPORT MANAGEMENT 15-16 EIGHT SEMESTER PLAN

FRESHMAN FALL		STATUS	YEA	NOTES
			PREREQ	
ENG 103	English Comp I	3	ACT/SAT	
MA 113	College Algebra	3	ACT/SAT	
ECO 213/ECO 223	Micro/Macro Economics	3		
SM 133	Contemporary Issues in Sports	3		
BA 123	Business Concepts	3		
BA 101	University Experience	1		
Total		16		

FRESHMAN SPRING		STATUS	PREREQ	NOTES
ENG 113	English Comp II	3	ENG 103 or 104	
MA 173	Applied Mathematics	3	MA 113	
ECO 213/ECO 223	Micro/Macro Economics	3		
BA 113	Business Applications	3		
SM 223	History of Sport	3		
Total		15		

SOPHOMORE FALL		STATUS	YEA	NOTES
			PREREQ	
SP 203/ COM 213	Effective Speaking/ Business Communication	3	ENG 113	
LDR 203	Leadership Strengths & Skills	3		
BIO 104	General Biology	4		
EXS 102	Lifetime Wellness	2		
AC 203	Accounting I	3	ACT/SAT	
Total		15		

SOPHOMORE SPRING		STATUS	PREREQ	NOTES
SP 203/ COM 213	Effective Speaking/ Business Communication	3	ENG 113	
MK 203	Marketing	3	BA 123/ENG 113	
PSY 113	Principles of Psychology	3		
LAW 203	Business Law	3		
AC 213	Accounting II	3	AC 203	
Total		15		

SOPHOMORE SUMMER		STATUS	PREREQ	NOTES
BA 3113	Internship	3	BA 123	
Total		3		

JUNIOR FALL		STATUS	YEA	NOTES
			PREREQ	
BA 201	Professional Development & Strat	1		
MGT 363	Organizational Behavior	3	PSY 113	
MA 253	Statistics	3	MA 113	
MGT 353	Designing Operations	3	MA 173	
SM 313/SM 393	Pr of Sp & Rec/Sport Psychology	3	None/PSY 113	
	Humanities Elective (3)	3		
Total		16		

JUNIOR SPRING		STATUS	PREREQ	NOTES
SM 413/SM 453	Fac Planning/ Org & Admin	3		
FIN 303	Managerial Finance	3	AC 213/ECO 213/223/253	
SM 253	Risk Management	3	LAW 203	
BA 213	Advanced Spreadsheet for Busin	3	BA 113	
MK 323	Integrated Marketing Comm	3	MK 203/SP 203	
Total		15		

SENIOR FALL		STATUS	YEA	NOTES
			PREREQ	
MGT 453	Strategic Management	3	Sr or last two semesters	
SM 412	Business Planning in Sport and Rec.	2	LAW 203 or SM 253	
SM 313/SM 393	Pr of Sp & Rec/Sport Psychology	3	None/PSY 113	
	Humanities Elective (3)	3		
Total		11		

SENIOR SPRING		STATUS	PREREQ	NOTES
SM 404	Capstone in Sport Management	4	SM Majors Only	
SM 413/SM 453	Fac Planning/ Org & Admin	3		
BA 343	International Business	3	ECO 213/223 or Concurrent	
	Free Electives (4+)	4		
Total		14		