

ACCOUNTING 16-17 EIGHT SEMESTER PLAN

YEAR 1

FRESHMAN FALL			STATUS	PREREQ	NOTES
ENG 103	English Comp I	3		ACT/SAT	
MA 113	College Algebra	3		ACT/SAT	
BA 113	Business Applications	3			
AC 203	Accounting I	3		ACT/SAT	
BA 123	Business Concepts	3			
BA 101	University Experience	1			
Total		16			

FRESHMAN SPRING			STATUS	PREREQ	NOTES
ENG 113	English Comp II	3		ENG 103 or ENG 104	
MA 173	Applied Mathematics	3		MA 113	
ECO 213/ECO 223	Micro/Macro Economics	3			
AC 213	Accounting II	3		AC 203	
BA 213	Advanced Spreadsheet for Busin	3		BA 113	
Total		15			

YEAR 2

SOPHOMORE FALL			STATUS	PREREQ	NOTES
ECO 213/ECO 223	Micro/Macro Economics	3			
MA 253	Statistics	3		MA 113	
AC 323	Intermediate Accounting I	3		AC 213	
MK 203	Marketing	3		BA 123 and ENG 113	
PSY 113	Principles of Psychology	3			
Total		15			

SOPHOMORE SPRING			STATUS	PREREQ	NOTES
SP 203/COM 213	Effective Speaking/Business Comm	3		ENG 113 AC 213, and ECO 213, and ECO 223, and MA 253	
FIN 303	Managerial Finance	3			
AC 333	Intermediate Accounting II	3		AC 323	
LAW 203	Business Law	3			
AC 303	Cost Accounting	3		AC 213	
Total		15			

SOPHOMORE SUMMER

		STATUS	PREREQ	NOTES
BA 3113	Internship	3	BA 123	
Total		3		

YEAR 3

JUNIOR FALL			STATUS	PREREQ	NOTES
BA 201	Professional Development & Strategies	1			
MGT 353	Designing Operations	3		MA 173	
MGT 363	Organizational Behavior	3		PSY 113	
SP 203/COM 213	Effective Speaking/Business Comm	3		ENG 113	
AC 423	Personal Income Tax	3		AC 213	
AC 373	Accounting Information Systems	3		BA 113 and FIN 303	
Total		16			

JUNIOR SPRING			STATUS	PREREQ	NOTES
BA 343	International Business	3		ECO 213 and ECO 223 or Concurrent	
	Humanities Elective	3			
FIN 413	Corporate Finance	3		FIN 303	
	Science Elective (3 or 4)	4			
AC 463	Auditing	3		AC 323	
Total		16			

YEAR 4

SENIOR FALL			STATUS	PREREQ	NOTES
MGT 453	Strategic Management	3		Senior or last two semesters	
AC 403	Advanced Accounting	3		AC 333	
	Humanities Elective	3			
	Elective AC or FIN 300/400 level	3			
Total		12			

SENIOR SPRING			STATUS	PREREQ	NOTES
	Free Electives (4)	4			
	Gen Ed Elective (2 or 3)	2			
	Elective AC or FIN 300/400 level	3			
	Business Electives (AC, BA, ECO, ENT, FIN, HR, LAW, LDR MGT MK 300/400 level)	3			
Total		12			

**THOMAS AND JOY LA COUR GOLF MANAGEMENT
16 -17 EIGHT SEMESTER PLAN**

YEAR 1

FRESHMAN FALL		STATUS	PREREQ	NOTES
BA 123	Business Concepts	3		
ECO 213	Microeconomics	3		
ENG 103	English Comp I	3	ACT/SAT	
MA 113	College Algebra	3	ACT/SAT	
BA 101	University Experience	1		
BA 113	Business Computer Application	3		
Total		16		

FRESHMAN SPRING		STATUS	PREREQ	NOTES
ECO 223	Macroeconomics	3		
ENG 113	English Comp II	3	ENG 103 or ENG 104	
GM 213	Golf Club Design, Repair and Fitting	3	GM Major/Minor Only	
GM 131	Player Development I	1	GM Major/Minor Only	
MA 173	Applied Mathematics	3	MA 113	
PSY 113	Psychology	3		
Total		16		

YEAR 2

SOPHOMORE FALL		STATUS	PREREQ	NOTES
AC 203	Accounting I	3	ACT/SAT	
SP 203	Effective Speaking	3		
GM 203	Golf Shop Management	3	GM Major/Minor Only	
GM 231	Player Development II	1	GM 131	
MA 253	Statistics	3	MA 113	
MK 203	Marketing	3	BA 123 and ENG 113	
Total		16		

SOPHOMORE SPRING		STATUS	PREREQ	NOTES
AC 213	Accounting II	3	AC 203	
BA 213	Adv Spreadsheets for Business	3	BA 113	
	Science Elective (3 or 4)	4		
LAW 203	Business Law	3		
MGT 363	Organizational Behavior	3	PSY 113	
Total		16		

SOPHOMORE SUMMER		STATUS	PREREQ	NOTES
BA 3113	Internship	3	BA 123	
Total		3		

YEAR 3

JUNIOR FALL		STATUS	PREREQ	NOTES
GM 303	Teaching the Short Game	3	GM 203 and GM 223	
COM 213	Business Communications	3	ENG 113	
SM 393	Sports Psychology	3	PSY 113	
MGT 303	Introduction to Risk Management	3	LAW 203, MGT 363	
	Humanities Elective	3		
BA 201	Prof Development & Strategies	1		
Total		16		

JUNIOR SPRING		STATUS	PREREQ	NOTES
MGT 373	Facility Management	3	BA 123	
GM 323	Teaching the Golf Swing	3	GM 203	
			AC 213 and ECO 213 and ECO 223 and MA 253	
FIN 303	Managerial Finance	3		
	Gen. Ed. Elective (2 or 3)	2		
MGT 323	Leadership	3	MGT 363	
Total		14		

YEAR 4

SENIOR FALL		STATUS	PREREQ	NOTES
MGT 403	Principles of Hospitality Management	3	BA 123, MK 203, ENG 103, ENG 113	
BA 343	International Business	3	ECO 213 and ECO 223 or Concurrent	
MGT 383	Principles of Project Management	3	BA 123	
MGT 353	Designing Operations	3	MA 173	
Total		12		

SENIOR SPRING		STATUS	PREREQ	NOTES
GM 462	Senior Seminar in Golf Management	2	GM 203	
	Humanities Elective	3		
MGT 453	Strategic Management	3	Senior or last two semesters	
	Marketing Elective	3		
Total		11		

**MANAGEMENT
16 - 17 EIGHT SEMESTER PLAN**

YEAR 1

FRESHMAN FALL		STATUS	PREREQ	NOTES
ENG 103	English Comp I	3	ACT/SAT	
MA 113	College Algebra	3	ACT/SAT	
ECO 213/ECO 223	Micro/Macro Economics	3		
BA 113	Business Applications	3		
BA 123	Business Concepts	3		
BA 101	University Experience	1		
Total		16		

FRESHMAN SPRING		STATUS	PREREQ	NOTES
ENG 113	English Comp II	3	ENG 103 or ENG 104	
MA 173	Applied Mathematics	3	MA 113	
ECO 213/ECO 223	Micro/Macro Economics	3		
PSY 113	Principles of Psychology	3		
	Humanities Elective	3		
Total		15		

YEAR 2

SOPHOMORE FALL		STATUS	PREREQ	NOTES
SP 203/COM 213	Effective Speaking/Business Communication	3	ENG 113	
MA 253	Statistics	3	MA 113	
LAW 203	Business Law	3		
BA 213	Advanced Spreadsheet for Busin	3	BA 113	
AC 203	Accounting I	3	ACT/SAT	
Total		15		

SOPHOMORE SPRING		STATUS	PREREQ	NOTES
SP 203/COM 213	Effective Speaking/Business Communication	3	ENG 113	
AC 213	Accounting II	3	AC 203	
MGT 363	Organizational Behavior	3	PSY 113	
	Science Elective (3 or 4)	4		
MK 203	Marketing	3	BA 123 and ENG 113	
Total		16		

SOPHOMORE SUMMER		STATUS	PREREQ	NOTES
BA 3113	Internship	3	BA 123	
Total		3		

YEAR 3

JUNIOR FALL		STATUS	PREREQ	NOTES
BA 201	Professional Development & Strategies	1		
MGT 353	Designing Operations	3	MA 173	
MGT 313	Human Resource Management	3	MGT 363	
MGT 383	Principles of Project Management	3	BA 123	
FIN 303	Managerial Finance	3	AC 213 and ECO 213, and ECO 223 and MA 253	
	*Core Elective	3		
Total		16		

JUNIOR SPRING		STATUS	PREREQ	NOTES
BA 343	International Business	3	ECO 213 and ECO 223 or Concurrent	
MGT 323	Leadership	3	MGT 363	
	Humanities Elective	3		
	*Core Elective	6		
Total		15		

YEAR 4

SENIOR FALL		STATUS	PREREQ	NOTES
MGT 453	Strategic Management	3	Senior or last two semesters	
MGT 303	Introduction to Risk Management	3	LAW 203 and MGT 363	
	*Core Elective	6		
Total		12		

SENIOR SPRING		STATUS	PREREQ	NOTES
MGT 373	Facility Management	3	BA 123	
MGT 413	Management of Quality	3	MGT 353 and MA 253	
	Gen Ed Elective (2 or 3)	2		
	Free Elective (4)	4		
Total		12		

*Core Elective:

- MK Elective 300/400 level Marketing Elective (3hrs)
- MGT Elective (Choose any MGT 300/400 level) (9hrs)
- Business Elective (AC, BA, ECO, ENT, FIN, HR, LAW, LDR, MGT, MK 300/400 level) (3hrs)

MARKETING 16 - 17 EIGHT SEMESTER PLAN

FRESHMAN FALL		STATUS	PREREQ	NOTES
ENG 103	English Comp I	3	ACT/SAT	
MA 113	College Algebra	3	ACT/SAT	
PSY 113	Principles of Psychology	3		
BA 113	Business Applications	3		
BA 123	Business Concepts	3		
BA 101	University Experience	1		
Total		16		

YEAR 1 FRESHMAN SPRING		STATUS	PREREQ	NOTES
ENG 113	English Comp II	3	ENG 103	
MA 173	Applied Mathematics	3	MA 113	
ECO 213	Microeconomics	3		
BA 213	Advanced Spreadsheet for Busin	3	BA 113	
AC 203	Accounting I	3	ACT/SAT	
Total		15		

SOPHOMORE FALL		STATUS	PREREQ	NOTES
SP 203	Effective Speaking	3	ENG 113	
MA 253	Statistics	3	MA 113	
ECO 223	Macroeconomics	3		
MK 203	Marketing	3	BA 123 and ENG 113	
AC 213	Accounting II	3	AC 203	
Total		15		

YEAR 2 SOPHOMORE SPRING		STATUS	PREREQ	NOTES
COM 213	Business Comm	3	ENG 113 AC 213 and ECO 213 and ECO 223 and	
FIN 303	Managerial Finance	3	MA 253	
MGT 353	Designing Operations	3	MA 173	
MGT 363	Organizational Behavior	3	PSY 113	
	Science Elective (3 or 4)	4		
Total		16		

SOPHOMORE SUMMER		STATUS	PREREQ	NOTES
BA 3113	Internship	3	BA 123	
Total		3		

JUNIOR FALL		STATUS	PREREQ	NOTES
BA 201	Professional Development & Strategies	1		
LAW 203	Business Law	3		
MGT 323	Leadership	3	MGT 363	
MK 363	Buyer Behavior	3	MK 203	
MK 473	Digital Advertising (SEM/SEO)	3	MK 203	
	Free Elective	3		
Total		16		

YEAR 3 JUNIOR SPRING		STATUS	PREREQ	NOTES
MK 323	Integrated Marketing Comm	3	MK 203 and SP 203 or COM 163	
	Marketing Approved Courses *	3		
	Business Elective (AC, BA, ECO, ENT, FIN, HR, LAW, LDR, MGT, MK 300/400 Level)	6		
	Free Elective (1)	1		
Total		13		

SENIOR FALL		STATUS	PREREQ	NOTES
BA 343	International Business	3	ECO 213 and ECO 223 or Concurrent	
MK 423	Personal Selling	3	MK 203 and SP 203	
MK 463	Marketing Research	3	MA 253 and MK 203	
	Business Elective (AC, BA, ECO, ENT, FIN, HR, LAW, LDR, MGT, MK 300/400 Level)	3		
	Humanities Elective	3		
Total		15		

YEAR 4 SENIOR SPRING		STATUS	PREREQ	NOTES
MGT 453	Strategic Management	3	Senior or last two semesters	
	Marketing Approved Courses *	3		
	Gen Ed Elective (2 or 3)	2		
	Humanities Elective	3		
Total		11		

*Marketing Approved Elective Courses: COM 301, COM 323, COM 343, COM 353, COM 363, COM 373, COM 383, COM 413, COM 433, COM 453, COM 483, HOS 303, HOS 322, MK 313, MK 343, MK 353, MK 433, MK 483, MK 493, MK 503, PSY 333, PSY 343, PSY 393, SM 393

**SPORT MANAGEMENT
16 - 17 EIGHT SEMESTER PLAN**

YEAR 1

FRESHMAN FALL				STATUS	PREREQ	NOTES	FRESHMAN SPRING					
ENG 103	English Comp I	3			ACT/SAT		ENG 113	English Comp II	3		ENG 103 or ENG 104	
MA 113	College Algebra	3			ACT/SAT		MA 173	Applied Mathematics	3		MA 113	
ECO 213/ECO 223	Micro/Macro Economics	3					ECO 213/ECO 223	Micro/Macro Economics	3			
SM 133	Contemporary Issues in Sports	3					BA 113	Business Applications	3			
BA 123	Business Concepts	3					SM 223	History of Sport	3			
BA 101	University Experience	1										
Total		16					Total		15			

YEAR 2

SOPHOMORE FALL				STATUS	PREREQ	NOTES	SOPHOMORE SPRING					
SP 203/ COM 213	Effective Speaking/ Business Communication	3			ENG 113		SP 203/ COM 213	Effective Speaking/ Business Communication	3		ENG 113	
PSY 113	Principles of Psychology	3					MK 203	Marketing	3		BA 123 and ENG 113	
	Science Elective (3 or 4)	4					AC 213	Accounting II	3		AC 203	
LAW 203	Business Law	3					MA 253	Statistics	3		MA 113	
AC 203	Accounting I	3			ACT/SAT		BA 213	Advanced Spreadsheets	3		BA 113	
Total		16					Total		15			

SOPHOMORE SUMMER

	STATUS	PREREQ	NOTES
BA 3113 Internship	3	BA 123	
Total	3		

YEAR 3

JUNIOR FALL				STATUS	PREREQ	NOTES	JUNIOR SPRING					
BA 201	Professional Development & Strat	1					MGT 373	Facility Management	3		BA 123	
SM 393	Sport Psychology	3			PSY 113		BA 343	International Business	3		ECO 213 and ECO 223 or Concurrent	
FIN 303	Managerial Finance	3			AC 213, and ECO 213, and ECO 223, and MA 253		SM 313	Principles of Sport and Rec. Management	3			
MGT 353	Designing Operations	3			MA 173		MGT 323	Leadership	3		MGT 363	
MGT 363	Organizational Behavior	3			PSY 113		MGT 303	Introduction to Risk Management	3		LAW 203 and MGT 363	
	Humanities Elective	3										
Total		16					Total		15			

YEAR 4

SENIOR FALL				STATUS	PREREQ	NOTES	SENIOR SPRING					
MGT 453	Strategic Management	3			Senior or last two semesters		SM 423	Capstone Experience in Sport Management	3		SM Majors Only	
	Humanities Elective	3						Gen. Ed. Elective (2 or 3)	2			
MGT 383	Principles of Project Management	3			BA 123			Marketing Elective MK 300 or 400 level	3			
MGT 403	Principles of Hospitality Management	3			BA 123, MK 203, ENG 103 and ENG 113			Free Electives (4)	4			
Total		12					Total		12			